

(Incorporated in Malaysia)

### Notes on the quarterly report - 30 September 2007

# PART A: EXPLANATORY NOTES PURSUANT TO FINANCIAL REPORTING STANDARD 134 ("FRS 134"): INTERIM FINANCIAL REPORTING

### A1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial statements should be read in conjunction with the audited financial statements of Guan Chong Berhad ("GCB" or the "Company") and its subsidiary companies ("Group") for the financial year ended 31 December 2006. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2006.

### A2. Changes in Accounting Policies

The significant accounting policies and methods of computation adopted by the Group in these interim financial statements are consistent with those adopted in the preparation of the financial statements of the Group for the financial year ended 31 December 2006.

### A3. Auditors' report on preceding annual financial statements

The audited financial statements of the preceding financial year were not subjected to any qualification.

### A4. Seasonal or cyclical factors

The cocoa processing industry is, to a certain extent, subject to the seasonal pattern of the consumption of cocoa-based products within a year.

### A5. Unusual nature and amounts affecting assets, liabilities, equity, net income or cash flows

There were no items of unusual nature and amounts affecting assets, liabilities, equity, net income or cash flows during the current quarter under review.

### A6. Material changes in estimates

There was no material changes in estimates of amounts reported that will have a material effect during the current quarter under review.

### A7. Issuances and repayment of debt and equity securities

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the current quarter under review.

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### A8. Dividends paid

A final tax-exempt dividend of 5.2% or 1.3 sen per share amounting to RM3,120,000 in respect of financial year ended 31 December 2006 was paid on 20 July 2007.

A first interim tax-exempt dividend of 4% or 1.0 sen per share amounting to RM2,400,000 in respect of financial year ending 31 December 2007 was paid on 20 July 2007.

#### A9. Segmental information

The segmental information is not prepared as the Group is principally involved in manufacturing and trading of cocoa-derived food ingredients which is predominantly carried out in Malaysia.

### A10. Valuation of property, plant and equipment

The property, plant and equipment of the Group are stated at cost less accumulated depreciation and impairment losses, if any. No revaluation of property, plant and equipment was undertaken during the current guarter under review.

### A11. Material events subsequent to the end of the current quarter

There was no material events subsequent to the current quarter ended 30 September 2007 that are not been reflected in this quarterly report.

### A12. Changes in the composition of the Group

### Acquisition of a Subsidiary

On 20 July 2007, GCB subscribed 94,000 new ordinary shares of RM 1.00 each of GCB Marketing Sdn Bhd ("GCBM") at par for cash. As a result, GCBM became a 94% subsidiary company of GCB to undertake the marketing and promotion activities of chocolate related products and confectioneries.

### A13. Contingent liabilities

At 22 November 2007 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report), the Board of Directors of GCB are not aware of any material contingent liabilities incurred by the Group which, upon becoming enforceable, may have a material impact on the financial position of the Group.

### A14. Commitments

### (a) Lease commitments

At the end of the current quarter, the Group has the following outstanding land lease rental commitments:-

RM'000
Authorised and contracted for 1,856

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### A14. Commitments - (cont'd)

### (b) Capital commitments

At the end of the current quarter, capital expenditure of the Group contracted but not provided for are as follows:-

Authorised and contracted for :	RM/000
Property, plant and equipment	1,918

### A15. Significant related party transactions

### (a) Related party relationship

Enrich Mix Sdn. Bhd - A subsidiary company of GCB.

**SMC Food 21 Pte. Ltd.** – A company in which certain directors of Enrich Mix Sdn. Bhd. have financial interest.

**SMC Food (Thailand) Limited Company**— A company in which certain directors of Enrich Mix Sdn. Bhd. have financial interest.

Carlyle Cocoa Company, LLC - An associated company of GCB

Guan Chong Properties Sdn. Bhd. - A related company of GCB.

lan Cin Sdn. Bhd. - A related company of GCB..

### (b) Related party transactions

	Current Quarter Ended 30 Sept 2007 RM'000	Current Year To-Date Ended 30 Sept 2007 RM'000
SMC Food 21 Pte. Ltd.		
- Sale of goods	1,224	7,545
- Purchase of goods	1,498	5,656
SMC Food (Thailand) Limited Company - Purchase of goods	-	235
Carlyle Cocoa Company, LLC - Sale of goods	1,667	2,829
Guan Chong Properties Sdn. Bhd Rental charges	4	11
lan Cin Sdn. Bhd Transportation charges	29	63

The above transactions have been entered into in the normal course of business and have been undertaken on agreed terms and prices that are not materially different from those obtainable in transactions with its unrelated parties.

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# PART B : ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### B1. Review of performance

The Group's revenue for the current financial period ended 30 September 2007 of RM316.42 million is higher than the revenue in the previous corresponding financial period ended 30 September 2006 of RM271.23 million. The increase of 16.66% in turnover is mainly due to higher sales volume of cocoa products. The profit before tax for the period ended 30 September 2007 amounting to RM14.57 million is slightly lower than the profit before tax of RM14.69 million for the previous corresponding financial period.

### B2. Comment on material change in profit before tax

The Group recorded a profit before tax of RM5.07 million for the current quarter as compared to a profit before tax of RM3.96 million in the preceding quarter. The profit before tax increased substantially is mainly due to higher sales volume and selling price of its cocoa products as compared to preceding quarter.

#### B3. Commentary of prospects

The Board of Directors is optimistic about the performance of GCB in the current financial year. We believe GCB is well-positioned for growth as many initiatives to improve our competitiveness and profitability have been systematically carried out by the management team.

Barring any unforeseen circumstances, the Board of Directors of GCB expects that the Group's financial performance for the financial year 2007 to be satisfactory.

### B4. Profit forecast or profit guarantee

There were no profits forecast or profit guarantee issued by the Group.

### B5. Tax expense

•	<b>Current Quarter Ended</b>		<b>Current Year To-Date Ended</b>	
	30 Sept 2007 RM'000	30 Sept 2006 RM'000	30 Sept 2007 RM'000	30 Sept 2006 RM'000
Income tax expense:				
Current period estimate	25	493	830	1,350
Deferred tax	1,413	288	1,457	526
	1,438	781	2,287	1,876

The effective tax rate of the Group for the current quarter under review was lower than the statutory tax rate attributed to the availability of tax incentives in certain subsidiary companies.

### B6. Unquoted investments and/or properties

The Group did not acquire or dispose of any unquoted investments and/or properties during the current quarter under review.

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# PART B: ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD – (cont'd)

### B7. Quoted securities

There were no acquisitions or disposals of quoted securities for the current quarter and the financial period-to-date.

### B8. Corporate proposals

There were no corporate proposals announced but not completed as at 22 November 2007.

### B9. Borrowings

The Group's borrowings at the end of the current guarter are as follows:

Short-term borrowings	140,816
Long-term borrowings	12,849
Total Borrowings	153,665

### B10. Off balance sheet financial instruments

The Group entered into forward foreign exchange contracts to limit the exposure to potential changes in foreign currency exchange rates with respect to the Group's estimated foreign currency denominated receipts and payments.

Total off balance sheet forward foreign exchange contracts outstanding as at 22 November 2007 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report) in Ringgit equivalent was RM117.172 million. The maturity period of these contracts ranges from 1 to 3 months.

There is minimal credit risk because these contracts were entered into with reputable banks. All gains and losses arising from forward foreign exchange contracts are dealt with through the Income Statement upon maturity.

### **B11.** Material litigation

As disclosed during the previous quarter ended 30 June 2007, the marine cargo insurance claim made by Guan Chong Cocoa Manufacturer Sdn. Bhd.("GCC"), a wholly-owned subsidiary company of GCB against Malaysian Assurance Alliance Berhad ("MAA") in respect of the damages suffered on a shipment of bagged cocoa shipped on the vessel "Pratiwi" from Pantolon, Palu Indonesia to Pasir Gudang, Johore sometime in July 2001 was dismissed by the High Court on 15 May 2006..

However, GCC had filed an appeal notice to the Court of Appeal on 9 June 2006. As at to date, the matter is still pending for hearing.



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# PART B : ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD – (cont'd)

### B12. Dividend declared or recommended

On 19 November 2007, the Board declared a second interim dividend of 5.5% less income tax equivalent to 1.004 sen per share amounting to RM2,409,000 in respect of financial year ending 31 December 2007 to shareholders registered in the Record of Depositors at close of business on 10 December 2007 and will be paid on 24 December 2007.

### B13. Earnings per share

### (a) Basic earnings per share

The basic earnings per share for the current quarter under review and current year to-date are computed as follows:-

·	<b>Current Quarter Ended</b>		<b>Current Year To-Date Ended</b>	
	30 Sept 2007	30 Sept 2006	30 Sept 2007	30 Sept 2006
Net profit attributable to ordinary equity holders of the Company (RM'000)	3,663	4,245	12,166	12,656
Weighted average number of ordinary shares in issue ('000)	240,000	240,000	240,000	240,000
Basic earnings per share (sen)	1.53	1.77	5.07	5.27



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# PART B : ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD – (cont'd)

### B13. Earnings per share – (cont'd)

### (b) Diluted earnings per share

	<b>Current Quarter Ended</b>		<b>Current Year To-Date End</b>	
	30 Sept 2007	30 Sept 2006	30 Sept 2007	30 Sept 2006
Net profit attributable to ordinary equity				
holders of the Company (RM'000)	3,663	4,245	12,166	12,656
Weighted average number of				
ordinary shares in issue ('000)	240,000	240,000	240,000	240,000
Effect of Employees Share Options				
Scheme	3,329	-	3,329	-
	243,329	240,000	243,329	240,000
Diluted earnings per share (sen)	1.51	*1.77	5.00	*5.27

<sup>\*</sup> There is no dilutive effect of the unissued ordinary shares granted to employees pursuant to the Company's Employees Share Option Scheme ('ESOS') for the preceding year corresponding quarter since the exercise price is above the average market value of the Company's shares for the preceding year.

The Company does not have any convertible financial instruments at the end of the current quarter under review except for ESOS.

BY ORDER OF THE BOARD

Tay Hoe Lian Managing Director

Dated: 28.11.2007